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**THE UNRAMIFIED PRINCIPAL SERIES OF
 \mathfrak{p} -ADIC GROUPS I.
THE SPHERICAL FUNCTION**

W. Casselman

It will be shown in this paper how results from the general theory of admissible representations of \mathfrak{p} -adic reductive groups (see mainly [7]) may be applied to give a new proof of Macdonald's explicit formula for zonal spherical functions ([9] and [10]). Along the way I include many results which will be useful in subsequent work.

Throughout, let k be a non-archimedean locally compact field, \mathfrak{o} its ring of integers, \mathfrak{p} its prime ideal, and q the order of the residue field.

If H is any algebraic group defined over k , H will be the group of its k -rational points.

For any k -analytic group H , let $C_c^\infty(H)$ be the space of locally constant functions of compact support: $H \rightarrow \mathbb{C}$. For any subset X of H , let ch_X or $ch(X)$ be its characteristic function (which lies in $C_c^\infty(H)$ if X is compact and open).

Fix a connected reductive group G defined over k . Let \tilde{G} be the simply connected covering of its derived group G^{der} , G^{adj} the quotient of G by its centre, and $\psi: \tilde{G} \rightarrow G$ the canonical homomorphism. If H is any subgroup of G , let \tilde{H} be its inverse image in \tilde{G} .

Fix also a minimal parabolic subgroup P of G . Let A be a maximal split torus contained in P , M the centralizer of A , N the unipotent radical of P , and N^- the unipotent radical of the parabolic opposite to P . Let Σ be the roots of G with respect to A , ${}^{\text{nd}}\Sigma$ the subset of nondivisible roots, Σ^+ the positive roots determined by P , Δ the simple roots in Σ^+ , W the Weyl group. For any $\alpha \in \Sigma$, let N_α be the subgroup of G constructed in §3 of [2] (its Lie algebra is $\mathfrak{g}_\alpha + \mathfrak{g}_{2\alpha}$).

Let δ be the modulus character of $P: mn \rightarrow |\det Ad_n(m)|$. Let w_ℓ be the longest element of W .

If H is a compact group, \mathcal{P}_H is the projection operator onto H -invariants.

In §1 I shall give an outline of the results from Bruhat-Tits that I shall need. Complete proofs have not yet appeared, but the necessary facts are not difficult to prove when G is split (see [8]) or even unramified – i.e. split over an unramified extension of k . There is no serious loss if one restricts oneself to unramified G , since any reductive group over a global field is unramified at almost all primes, and important applications will be global. As far as understanding the main ideas is concerned, one may assume G split. This will simplify both arguments and formulae considerably.

Since the first version of this paper was written, Matsumoto's book [12] has appeared with another proof of Macdonald's formula, in a more general form valid not just for the spherical functions on p -adic groups but for those related to more general Hecke algebras.

1. The structure of G

Let \mathcal{B} be the Bruhat-Tits building of \tilde{G} . (Refer to [6], Chapter II of [10], and [13].)

There exists in \mathcal{B} a unique apartment \mathcal{A} stabilized by \tilde{A} . The stabilizer \tilde{N} of \mathcal{A} in \tilde{G} is equal to the normalizer $N_{\tilde{G}}(\tilde{A})$; let $\nu: \tilde{N} \rightarrow \text{Aut}(\mathcal{A})$ be the corresponding homomorphism. The dimension of \mathcal{A} over \mathbf{R} is equal to that of \tilde{A} over k , say r , and the image of \tilde{A} with respect to ν is a free group of rank r . Therefore the translations are precisely those elements of $\text{Aut}(\mathcal{A})$ commuting with $\nu(\tilde{A})$, so that the inverse image of the translations is \tilde{M} . The kernel of ν is the maximal compact open subgroup \tilde{M}_0 of \tilde{M} . Let \tilde{A}_0 be $\tilde{A} \cap \tilde{M}_0$, which is maximal compact and open in \tilde{A} .

There exists on \mathcal{A} a canonical affine root system Σ_{aff} . Let W_{aff} be the associated affine Weyl group. Choose once and for all in this paper a special point $x_0 \in \mathcal{A}$, let Σ_0 be the roots of Σ_{aff} vanishing at x_0 , and let W_0 be the isotropy subgroup of W_{aff} at x_0 . Then Σ_0 is a finite reduced root system and W_0 its Weyl group. The homomorphism ν is a surjection from \tilde{N} to W_{aff} , and therefore induces isomorphisms of \tilde{N}/\tilde{M}_0 with W_{aff} and of \tilde{N}/\tilde{M} with W_0 . It also induces an injection of \tilde{A}/\tilde{A}_0 into $\mathcal{A}: a \rightarrow \nu(a)x_0$, and one may therefore identify Σ_0 with a root system in the vector space $\text{Hom}(\tilde{A}/\tilde{A}_0, \mathbf{R})$. The map taking the rational character α to the function $a \mapsto -\text{ord}_p(\alpha(a))$ allows one also to identify Σ with a root system in $\text{Hom}(\tilde{A}/\tilde{A}_0, \mathbf{R})$. The two root systems one thus obtains are not necessarily the same or even

homothetic, but what is true is that each $\alpha \in \Sigma$ is a positive multiple of a unique root $\lambda(\alpha)$ in Σ_0 . The map λ is a bijection between ${}^{\text{nd}}\Sigma$ and Σ_0 . Let Σ_0^+, Δ_0 correspond to Σ^+, Δ . Let \mathcal{C} be the vectorial chamber $\{\alpha(x) > 0 \text{ for all } \alpha \in \Sigma_0^+\}$, and let C be the affine chamber of \mathcal{A} contained in \mathcal{C} which has x_0 as vertex.

Let \tilde{B} be the Iwahori subgroup fixing the chamber C . It also fixes every element of C .

For each $\alpha \in \Sigma_{\text{aff}}$, let $\tilde{N}(\alpha)$ be the group $\{n \in \tilde{N} \mid nx = x \text{ for all } x \in \mathcal{A} \text{ with } \alpha(x) \geq 0\}$. Then:

- (1)
$$\tilde{N}(\alpha + 1) \subsetneq \tilde{N}(\alpha);$$
- (2) For any $g \in \tilde{N}$, $g\tilde{N}(\alpha)g^{-1} = \tilde{N}(\nu(g)\alpha);$
- (3) For any $\alpha \in {}^{\text{nd}}\Sigma$, the group \tilde{N}_α is the union of the
$$\tilde{N}(\lambda(\alpha) + i) \ (i \in \mathbb{Z});$$
- (4)
$$\tilde{N}(-\alpha) - \tilde{N}(-\alpha + 1) \subseteq \tilde{N}_\alpha \nu^{-1}(w_\alpha) \tilde{N}_\alpha;$$
- (5) If $\tilde{N}_0 = \Pi \tilde{N}(\alpha) (\alpha \in \Sigma_0^+)$ and $\tilde{N}_{-1} = \Pi \tilde{N}(-\alpha + 1) (\alpha \in \Sigma_0^+)$ then one has the Iwahori factorization $\tilde{B} = \tilde{N}_{-1} \tilde{M}_0 \tilde{N}_0$.

As a consequence of (2):

- (6) For $m \in \tilde{M}$ and $\alpha \in \Sigma_0$, $m\tilde{N}(\alpha + i)m^{-1} = \tilde{N}(\alpha + i - \alpha(\nu(m)x_0))$.

Let $\tilde{\alpha}$ be the dominant root in Σ_0 , and let S_{aff} be $\{w_\alpha \mid \alpha \in \Delta_0 \text{ or } \alpha = \tilde{\alpha} - 1\}$. Then $(W_{\text{aff}}, S_{\text{aff}})$ is a Coxeter group, and in fact $(\tilde{G}, \tilde{B}, \tilde{N}, S_{\text{aff}})$ is an affine Tits system.

Recall that the Hecke algebra $\mathcal{H}(\tilde{G}, \tilde{B})$ is the space of all compactly supported functions $f: \tilde{G} \rightarrow \mathbb{C}$ which are right- and left- \tilde{B} -invariant, endowed with the product given by convolution. (Here \tilde{B} is assumed to have measure 1, so that $ch(\tilde{B})$ is the identity of this algebra.) As a linear space it has the basis $\{ch(\tilde{B}w\tilde{B}) \ (w \in W_{\text{aff}})\}$.

- (7) If $w \in W_{\text{aff}}$ has the reduced expression $w = w_1 \cdots w_p$ ($w_i \in S_{\text{aff}}$) then $ch(\tilde{B}w\tilde{B}) = \Pi ch(\tilde{B}w_i\tilde{B})$.

For any $w \in W_{\text{aff}}$, define $q(w)$ to be $[\tilde{B}w\tilde{B} : \tilde{B}]$. Then

- (8) $ch(\tilde{B}w_\alpha\tilde{B})^2 = (q(w_\alpha) - 1)ch(\tilde{B}w_\alpha\tilde{B}) + q(w_\alpha)ch(\tilde{B}) \ (\alpha \in S_{\text{aff}})$

For any $\alpha \in \Sigma_0$, define

- (9)
$$a_\alpha = w_\alpha \circ w_{\alpha-1}.$$

It is a translation of \mathcal{A} whose inverse image in \tilde{M} is a coset of \tilde{M}_0 , and I shall often treat it as if it were an element of this coset. Because of (6),

$$(10) \quad a_\alpha \tilde{N}(\alpha + i) a_\alpha^{-1} = \tilde{N}(\alpha + i + 2)$$

or, in other words, $a_\alpha(\alpha) = \alpha - 2$.

1.1. REMARK: There is another way to consider a_α which may be more enlightening. If \tilde{G} is of rank one, then \tilde{M}/\tilde{M}_0 is a free group of rank one over Z , and a_α is the coset of \tilde{M}_0 which generates this group and takes $-\mathcal{C}$ into itself. If \tilde{G} is not necessarily of rank one and $\alpha \in \Delta_0$, then the standard parabolic subgroup associated to $\Delta - \{\lambda^{-1}(\alpha)\}$ has the property that its derived group is of rank one and again simply connected ([3] 4.3) and a_α for \tilde{G} is the coset of \tilde{M}_0 containing the a_α for this group. If α is not necessarily in Δ_0 , there will exist $w \in W_0$ such that $\beta = w^{-1}\alpha \in \Delta_0$; let $a_\alpha = wa_\beta w^{-1}$. If G is split, the construction is even simpler; let a_α be the image of a generator of \mathfrak{p} with respect to the *co-root* $\alpha_* : \mathbf{G}_m \rightarrow \tilde{\mathbf{G}}$.

It is always true that:

$$(11) \quad \text{For any } w \in W_0, wa_\alpha w^{-1} = a_{w\alpha}.$$

For each $\alpha \in \Sigma_{\text{aff}}$, let

$$(12) \quad q_\alpha = [\tilde{N}(\alpha - 1) : \tilde{N}(\alpha)].$$

Because of (10), $q_{\alpha+2}$ is always the same as q_α , but it is not necessarily the same as $q_{\alpha+1}$. Macdonald ([10] III) defines the subset Σ_1 with $\Sigma_0 \subseteq \Sigma_1 \subseteq \Sigma_0 \cup \frac{1}{2}\Sigma_0$; $\alpha/2$ (for $\alpha \in \Sigma_0$) lies in Σ_1 if and only if $q_{\alpha+1} \neq q_\alpha$. He proves that Σ_1 is a root system, and for each $\alpha \in \Sigma_0$ defines $q_{\alpha/2}$ to be $q_{\alpha+1}/q_\alpha$. Then:

$$(13) \quad \text{For } \alpha \in \Sigma_0, [\tilde{N}(\alpha + 1) : \tilde{N}(\alpha + m + 1)] = q_{\alpha/2}^{[m/2]} q_\alpha^m;$$

$$(14) \quad \text{For } \alpha \in \Delta_0, q(w_\alpha) = q_{\alpha/2} q_\alpha;$$

When \tilde{G} has rank one and $\alpha > 0$,

$$(15) \quad \delta(a_\alpha) = 1/[\tilde{N}(\alpha) : a_\alpha \tilde{N}(\alpha) a_\alpha^{-1}] = q_{\alpha/2}^{-1} q_\alpha^{-2}.$$

It may happen that $q_{\alpha/2} < 1$. For example, if \tilde{G} has rank one then there are two possible inequivalent choices of the special point, and if q_α is not always equal to $q_{\alpha+1}$ then for one of these choices $q_{\alpha/2}$ will be < 1 ,

for the other > 1 . The second choice is better in some sense; the corresponding maximal compact subgroup is what Tits [13] calls hyperspecial. In general, a simple argument on root hyperplanes will show that there is always some choice of x_0 which assures $q_{\alpha/2} \geq 1$ for all $\alpha > 0$.

This completes my summary of the simply connected case.

The algebraic group of automorphisms of G contains G^{adj} , and therefore there is a canonical homomorphism from G to $\text{Aut}(\tilde{G})$. Thus G acts on $\tilde{G}: x \mapsto {}^s x$. If X is a compact subset of \tilde{G} , so is ${}^s X$, so that this action of G preserves what [6] calls the *bornology* of G . By [6], 3.5.1. the morphism $\psi: \tilde{G} \rightarrow G$ is \tilde{B} -adapted. This means ([6] 1.2.13) that for each $g \in G$ the subgroup ${}^s \tilde{B}$ is conjugate in \tilde{G} to \tilde{B} , or that there exists $h \in \tilde{G}$ such that $hBh^{-1} = \psi^{-1}(g\psi(\tilde{B})g^{-1}) = {}^s \tilde{B}$. The action of G on \tilde{G} therefore induces one of G on \mathcal{B} .

The stabilizer of \mathcal{A} in G is $\mathcal{N} = N_G(\mathcal{A})$. Let here, too, ν be the canonical homomorphism: $\mathcal{N} \rightarrow \text{Aut}(\mathcal{A})$. The inverse image of the translations is M .

Theorem 3.19 of [4] and its proof assert that the inclusion of M into G induces an isomorphism of $M/\psi(\tilde{M})Z_G$ with $G/\psi(\tilde{G})Z_G$, hence that every $g \in G$ may be expressed as $m\psi(\tilde{g})$ with $m \in M$, $\tilde{g} \in \tilde{G}$. Since $m\mathcal{A} = \mathcal{A}$, this implies that one may choose the h above so that simultaneously $h\tilde{B}h^{-1} = {}^s \tilde{B}$ and $h\tilde{\mathcal{N}}h^{-1} = {}^s \tilde{\mathcal{N}}$. Therefore ψ is $\tilde{B} - \tilde{\mathcal{N}}$ -adapted ([6] 1.2.13).

Since $\tilde{\mathcal{N}}/\tilde{M} \cong \mathcal{N}/M \cong W$, ψ is of *connected type* ([6] 4.1.3). Let $G_1 = \{g \in G \mid |\chi(g)| = 1 \text{ for all rational characters } \chi: G \rightarrow G_m\}$. If G^{der} is the derived group of G , then $\psi(\tilde{G}) \subseteq G^{\text{der}} \subseteq G_1$; [4] 3.19 implies that $\psi(\tilde{G})$ is closed in G and $G^{\text{der}}/\psi(\tilde{G})$ compact, while it is clear that G_1/G^{der} is compact. Therefore $G_1/\psi(\tilde{G})$ is compact.

Let

$$B = \{g \in G_1 \mid gx = x \text{ for all } x \in C\}$$

$$K = \{g \in G_1 \mid gx_0 = x_0\}.$$

Since \tilde{B} is compact, so is $\psi(\tilde{B})$ and furthermore $B \cap \psi(\tilde{G}) = \psi(\tilde{B})$. Therefore since $G_1/\psi(\tilde{G})$ is compact, so is B . Since $B \subseteq K$ and K/B is finite, K is also compact. The subgroup K is what [6] calls a *special, good, maximal bounded* subgroup of G .

Let $\mathcal{N}_K = \mathcal{N} \cap K$ and $M_0 = M \cap K = M \rightarrow B$. The injection of \mathcal{N}_K/M_0 into W is an isomorphism ([6] 4.4.2). *From now on I assume every representative of an element of W to lie in K .* Such a representative is determined up to multiplication by an element of M_0 .

The triple (K, B, \mathcal{N}_K) form a Tits system with Weyl group W , and therefore

$$(16) \quad K \text{ is the disjoint union of the } BwB \ (w \in W);$$

$$(17) \quad [K : B] = \Sigma [BwB : B] = \Sigma q(w) \ (w \in W).$$

The group G has the *Iwasawa decomposition* ([6] 4.4.3)

$$(18) \quad G = PK$$

and a refinement:

$$(19) \quad G \text{ is the disjoint union of the } PwB \ (w \in W).$$

Let

$$M^- = \{m \in M \mid m^{-1}\mathcal{C} \subseteq \mathcal{C}\};$$

$$A^- = A \cap M^-.$$

The group A^- is also $\{a \in A \mid |\alpha(a)| \leq 1\}$ for $\alpha \in \Delta$, so that this terminology agrees with that of [7].

The group G has the *Cartan decomposition* ([6] 4.4.3):

$$(20) \quad G = KM^-K.$$

Let ξ be the canonical homomorphism ([6] 1.2.16) from G to the group of automorphisms of \mathcal{A} taking C to itself, and let $G_0 = G_1 \cap \ker(\xi)$. The triple $(G_0, B, \mathcal{N} \cap G_0)$ form a Tits system with affine Weyl group isomorphic to W_{aff} , and ψ induces an isomorphism between the Hecke algebras $\mathcal{H}(\tilde{G}, \tilde{B})$ and $\mathcal{H}(G_0, B)$ ([6] 1.2.17). Define Ω to be the subgroup of \mathcal{N}/M_0 of elements taking C to itself. Then elements of Ω normalize B , and hence for any $\omega \in \Omega$, $w \in W_{\text{aff}}$

$$(21) \quad ch(B\omega B)ch(BwB) = ch(B\omega wB)$$

in $\mathcal{H}(G, B)$. Furthermore the group \mathcal{N}/M_0 is a semi-direct product of Ω and W_{aff} , and

$$(22) \quad G \text{ is the disjoint union of the } BxB \ (x \in \mathcal{N}/M_0).$$

(In fact, (G, B, \mathcal{N}) form a *generalized* Tits system – see [8].) As a corollary of (7), (8), (21), and the isomorphism between $\mathcal{H}(\tilde{G}, \tilde{B})$ and $\mathcal{H}(G_0, B)$:

1.2. PROPOSITION: *In any finite-dimensional module over $\mathcal{H}(G, B)$ each $ch(BxB)$ ($x \in \mathcal{N}$) is invertible.*

For $\alpha \in \Sigma_{\text{aff}}$, define $N(\alpha)$ to be $\psi(\tilde{N}(\alpha))$. Since $\psi|_{\tilde{N}}$ is an isomorphism with N , all the properties stated earlier for the $\tilde{N}(\alpha)$ hold also for the $N(\alpha)$. In particular, for example:

$$(23) \quad B \text{ has the Iwahori factorization } B = N_1^- M_0 N_0.$$

From now on let $P_0 = M_0 N_0$.

There is a nice relationship between the Bruhat decompositions of G and K :

1.3. PROPOSITION: *For any $w \in W$*

- (a) $BwB \subseteq \cup PxP$ ($x > w$);
- (b) $BwB \cap PwP = P_0 w N_0$.

PROOF: I first claim that $BwB = BwN_0$. To see this, observe that the Iwahori factorization of B gives

$$BwB = BwN_1^- M_0 N_0 = BwN_1^- N_0$$

but then $wN_1^- = wN_1^- w^{-1} \cdot w \subseteq Bw$.

Next,

$$BwN_0 = P_0 N_1^- w N_0$$

and

$$\begin{aligned} N_1^- w &= w_\ell N_1 w_\ell^{-1} \cdot w \\ &\subseteq Pw_\ell P \cdot Pw_\ell w P \\ &\subseteq \cup Pw_\ell y P (y < w_\ell w) \end{aligned}$$

by Lemma 1, p. 23, of [5]. But according to the Appendix, $y < w_\ell w$ if and only if $w_\ell y > w$, and this proves 1.3(a).

For (b), it suffices to show that for $n^- \in N_1^-$, if $n^- w \in PwP$ then $n^- \in wPw^{-1}$. But if $n^- w \in PwP = PwN$, one has $n^- w = pwn$ with $p \in P$, $n \in N$ and then $n^- = p \cdot wnw^{-1}$. As is well known, elements of the group wNw^{-1} factor uniquely according to $wNw^{-1} = (wNw^{-1} \cap N)(wNw^{-1} \cap N^-)$. Hence $n^- \in wNw^{-1} \cap N^-$.

In the rest of this paper, the notation will be slightly different. The main point is that it is clumsy to have to refer to both the Bruhat-Tits system Σ_0 and the system Σ arising from the structure of G as a reductive algebraic group. Therefore I shall often confound $\alpha \in {}^{\text{nd}}\Sigma$

with $\lambda(\alpha) \in \Sigma_0$ – referring for example to q_α instead of $q_{\lambda(\alpha)}$, etc. Also I shall write $N_{\alpha,i}$ (for $\alpha \in {}^{\text{nd}}\Sigma$) instead of $N(\alpha + i)$, and refer to a_α as an element of G or a coset of M_0 , when what I really mean is $\psi(a_\alpha)$.

2. Elementary properties of the principal series

If σ is a complex character of M – i.e. any continuous homomorphism from M to \mathbb{C}^\times – it is said to be *unramified* if it is trivial on M_0 . Because the group M/M_0 is a free group of rank r , the group $X_{nr}(M)$ of all unramified characters of M is isomorphic to $(\mathbb{C}^\times)^r$. This isomorphism is non-canonical, but the induced structure of a complex analytic group is canonical.

I assume all characters of M to be unramified from now on.

The character χ of M determines as well one of P , since $M \cong P/N$. The *principal series* representation of G induced by this (which is itself said to be unramified) is the right regular representation R of G on the space $I(\chi) = \text{Ind}(\chi \mid P, G)$ of all locally constant functions $\phi : G \rightarrow \mathbb{C}$ such that $\phi(pg) = \chi\delta^{1/2}(p)\phi(g)$ for all $p \in P, g \in G$. This representation is admissible ([7] §3).

Define the G -projection \mathcal{P}_χ from C_c^∞ onto $I(\chi)$:

$$\mathcal{P}_\chi(f)(g) = \int_P \chi^{-1}\delta^{1/2}(p)f(pg) dp$$

Here and elsewhere I assume P to have the left Haar measure according to which $\text{meas } P_0 = 1$.

For each $w \in W$, let $\phi_{w,\chi} = \mathcal{P}_\chi(ch_{BwB})$, and let $\phi_{K,\chi} = \mathcal{P}_\chi(ch_K)$. (I shall often omit the reference to χ). Thus ϕ_w is identically 0 off PwB and $\phi_w(pwb) = \chi\delta^{1/2}(p)$ for $p \in P, b \in B$.

2.1. PROPOSITION: *The functions $\phi_{w,\chi}(w \in W)$ form a basis of $I(\chi)^B$.*

This is because G is the disjoint union of the open subsets PwB (1.9)).

2.2. COROLLARY: *The function $\phi_{K,\chi}$ is a basis of $I(\chi)^K$.*

Of course this also follows directly from the Iwasawa decomposition.

Recall from [7] §3 that if (π, V) is any admissible representation of

G then $V(N)$ is the subspace of V spanned by $\{\pi(n)v - v \mid n \in N, v \in V\}$, and that the *Jacquet module* V_N is the quotient $V/V(N)$. If V is finitely generated as a G -module then V_N is finite-dimensional ([7] Theorem 3.3.1). Since $V(N)$ is stable under M , there is a natural smooth representation π_N of M on V_N .

According to [7] Theorem 6.3.5, if $V = I(\chi)$ then V_N has dimension equal to the order of W . This suggests:

2.3. PROPOSITION: *The canonical projection from $I(\chi)^B$ to $I(\chi)_N$ is a linear isomorphism.*

I shall give two proofs of this. The first describes the relationship between $I(\chi)^B$ and $I(\chi)_N$ in more detail, but the second shows this proposition to be a corollary of a much more general result.

The first: it is shown in §6.3 of [7] that one has a filtration of $I(\chi)$ by P -stable subspaces I_w ($w \in W$), decreasing with respect to the partial order on W mentioned in the Appendix. The space I_w consists of the functions in $I(\chi)$ with support in $\cup PxP$, ($x > w$) and clearly $I_x \subseteq I_y$ when $y < x$. According to Proposition 1.3(a), ϕ_w lies in I_w . Each space $(I_w)_N / \Sigma (I_x)_N$ ($x > w$, $x \neq w$) is one-dimensional ([7] 6.3.5), and the map on I_w which takes ϕ to

$$\int_{w^{-1}Nw \cap N \setminus N} \phi(wn) \, dn$$

induces a linear isomorphism of this space with \mathbf{C} . It is easy to see, then, from Proposition 1.3(b) that the image of ϕ_w with respect to this map is non-trivial, and this proves 2.3.

For the second proof:

2.4. PROPOSITION: *If (π, V) is any admissible representation of G , then the canonical projection from V^B to $V_N^{M_0}$ is a linear isomorphism.*

PROOF: Because B has an Iwahori factorization with respect to P , Theorem 3.3.3 of [7] implies surjectivity.

For injectivity, suppose $v \in V^B \cap V(N)$. Then Lemma 4.1.3 of [7] implies the existence of $\epsilon > 0$ such that $\pi(ch_{BaB})v = 0$ for $a \in A^-(\epsilon)$ (where $A^-(\epsilon) = \{a \in A \mid |\alpha(a)| < \epsilon \text{ for all } \alpha \in \Delta\}$). Apply Proposition 1.2.

This proof of injectivity is Borel's (see Lemma 4.7 of [1]).

Proposition 2.4 may be strengthened to give as well a relationship

between the structure of V^B as a module over the Hecke algebra $\mathcal{H}(G, B)$ and that of V_N as a smooth representation of M :

2.5. PROPOSITION: *Let (π, V) be an admissible representation of G , $v \in V$ with image $u \in V_N$. Then for any $m \in M^-$ the image of $\pi(ch_{BmB})v$ in V_N is equal to $\text{meas}(BmB)\pi_N(m)v$.*

PROOF: If $v \in V^B$, then because $m^{-1}N_1^-m \subseteq N_1^-$ (1.6), $\pi(m)v \in V^{M_0N_1^-}$. Jacquet's First Lemma ([7] 3.3.4) implies that $v_0 = \text{meas}(BmB)^{-1}\pi(ch_{BmB})v = \mathcal{P}_B(\pi(m)v)$ and $\pi(m)v$ have the same image in V_N .

There are two more results one can derive from Proposition 2.4.

2.6. PROPOSITION: *If (π, V) is any irreducible admissible representation of G with $V^B \neq 0$, then there exists a G -embedding of V into some unramified principal series. Conversely, if V is any non-trivial G -stable subspace of an unramified principal series, then $V^B \neq 0$.*

PROOF: Recall the version of Frobenius reciprocity given as 3.2.4 in [7]:

$$\text{Hom}_G(V, \text{Ind}(\chi \mid P, G)) \cong \text{Hom}_M(V_N, \chi\delta^{1/2}).$$

If V is a subspace of $I(\chi)$ then the left-hand side is non-trivial, hence the right-hand side. This means that $V_N^{M_0} \neq 0$, and by 2.4 neither is V^B trivial. If $V^B \neq 0$ on the other hand, then 2.4 implies that $V_N^{M_0} \neq 0$. Since it is finite-dimensional, there exists some one-dimensional M -quotient, hence by Frobenius reciprocity a G -morphism into an unramified principal series.

2.7. PROPOSITION: *The G -module $I(\chi)$ is generated by $I(\chi)^B$.*

PROOF: If U is the quotient of $I(\chi)$ by the G -space generated by $I(\chi)^B$, then $U^B = 0$. The linear dual of U^B is canonically isomorphic to \tilde{U}^B , where \tilde{U} is the space of the admissible representation contragredient to U (see §2 of [7]), and hence $\tilde{U}^B = 0$ as well. But since U is a quotient of $I(\chi)$, \tilde{U} is a subspace of $I(\chi^{-1})$, which is the contragredient of $I(\chi)$ ([7] 3.1.2). Proposition 2.6 implies that \tilde{U} is trivial and therefore also U .

3. Intertwining operators

Assume in this section that all characters χ of M are *regular* – i.e. that whenever $w \in W$ is such that $w\chi = \chi$ then $w = 1$.

With this condition satisfied, it is shown in §6.4 of [7] that for each $x \in K$ representing $w \in W$ there exists a unique G -morphism $T_x : I(\chi) \rightarrow I(w\chi)$ such that for all $\phi \in I(\chi)$ with support in $\cup PyP$ ($y \notin w^{-1}$) $\cup Pw^{-1}P$

$$(1) \quad T_x \phi(1) = \int_{wNw^{-1} \cap N \setminus N} \phi(x^{-1}n) \, dn.$$

Here $wNw^{-1} \cap N \setminus N$ is assumed to have the Haar measure such that the orbit of $\{1\}$ under N_0 has measure 1. Since χ is unramified, one sees easily that T_x is independent of the choice of $x \in K$ representing w , and one may call it T_w . Furthermore, it is shown in §6.4 of [7] that T_w varies holomorphically with χ in the sense that for a fixed $f \in C_c^\infty(G)$ and $g \in G$, $T_w(\mathcal{P}_\chi f)(g)$ is a holomorphic function of χ . Finally, every G -morphism from $I(\chi)$ to $I(w\chi)$ is a scalar multiple of T_w .

The operator T_w is in particular a B -morphism and a K -morphism, so it takes $I(\chi)^B$ to $I(w\chi)^B$ and $I(\chi)^K$ to $I(w\chi)^K$. Therefore it takes $\phi_{K,\chi}$ to a scalar multiple of $\phi_{K,w\chi}$.

For each $\alpha \in \Sigma$, define

$$c_\alpha(\chi) = \frac{(1 - q_{\alpha/2}^{-1/2} q_\alpha^{-1} \chi(a_\alpha))(1 + q_{\alpha/2}^{-1/2} \chi(a_\alpha))}{1 - \chi(a_\alpha)^2}.$$

3.1. THEOREM: *One has*

$$T_w(\phi_{K,\chi}) = c_w(\chi) \phi_{K,w\chi}$$

where

$$c_w(\chi) = \prod c_\alpha(\chi) \quad (\alpha > 0, w\alpha < 0).$$

PROOF: Step (1). Assume G to be of semi-simple rank one, α the single non-multipliable positive root, and $w = w_\alpha$ the single non-trivial element of W . Since $\phi_K(1) = 1$, and one knows $T_w(\phi_K)$ to be a multiple of ϕ_K , it suffices to calculate $T_w(\phi_K)(1)$. Since $K = B \cup BwB$, $\phi_K = \phi_1 + \phi_w$, and one only need evaluate $T_w(\phi_1)(1)$ and $T_w(\phi_w)(1)$ separately.

Evaluating the second is simple, since ϕ_w has support in PwP , and in fact $\phi_w(wn) = 1$ if $n \in N_0$ and 0 if $n \in N - N_0$:

$$\begin{aligned} T_w(\phi_w)(1) &= \int_N \phi(wn) \, dn \\ &= \int_{N_0} \, dn = 1. \end{aligned}$$

As for the first, since T_w varies holomorphically with χ it suffices to calculate $T_w(\phi_1)(1)$ for all χ in some open set of $X_{nr}(M)$. Define $\Phi = \Phi_\chi$ on PwP :

$$\Phi(n_1 m w n_2) = \chi^{-1} \delta^{1/2}(m).$$

For $f \in C_c^\infty(PwP) \subseteq C_c^\infty(G)$,

$$T_w(\mathcal{P}_\chi f)(1) = \int_{PwP} \Phi(x) f(x) \, dx.$$

Here the measure adopted on PwP is the restriction of a Haar measure on G with the normalization condition that $\text{meas } P_0 w N_0 = 1$ (note that PwP is open in G). This formula actually makes sense for all $f \in C_c^\infty(G)$ under certain conditions on χ :

3.2. LEMMA: *If $|\chi(a)| < 1$ for all regular elements of A^- , then for every $f \in C_c^\infty(G)$ the integral*

$$\int_{PwP} \Phi_\chi(x) f(x) \, dx$$

converges absolutely and is equal to $T_w(\mathcal{P}_\chi(f))(1)$. If $f = ch_B$, then it is equal to $c_\alpha(\chi) - 1$.

PROOF: It suffices to let f be the characteristic function of a set of the form $N_n^- X$, where X is an open subgroup of P_0 and N_n^- ($n \geq 1$) is the subgroup of §1. This is because every function in $C_c^\infty(G)$ is a linear combination of (1) a function in $C_c^\infty(PwP)$ and (2) right P -translates of such characteristic functions. For $f = ch(N_n^- x)$, the above integral is equal to

$$\int_{N_n^- X} \Phi_\chi(x) \, dx = [P_0 : X]^{-1} \int_{N_n^-} \phi_\chi(x) \, dx$$

where the measure on N_n^- is such that $\text{meas } N_1^- = [BwB : B]^{-1} = (q_\alpha q_{\alpha/2})^{-1}$. This may be not quite obvious – it is because the Haar

measure adopted on G is $(q_\alpha q_{\alpha/2})^{-1}$ times the one in which $\text{meas } B = 1$, $B = N_1^- P_0$, and $\Phi(xp) = \Phi(x)$ for $p \in P_0$.

Recall from 1.(1), 1.(3), and 1.(4) that

$$N_n^- = (N_n^- - N_{n+1}^-) \cup (N_{n+1}^- - N_{n+2}^-) \cup \dots$$

and

$$N_m^- - N_{m+1}^- \subseteq N a_\alpha^{-m} w_\alpha N.$$

Therefore the integral above is equal to

$$\sum_n^\infty [\text{meas}(N_m^- - N_{m+1}^-)] \chi(a_\alpha)^m \delta^{1/2}(a_\alpha)^{-m}.$$

From (1.(13)) one sees that

$$\text{meas } N_m^- = q_{\alpha/2}^{-[m+1/2]} q_\alpha^{-m} \quad (m \geq 1)$$

and from (1.(15)) that

$$\delta(a_\alpha) = q_{\alpha/2}^{-1} q_\alpha^{-2}.$$

When $|\chi(a_\alpha)| < 1$, therefore, it is easy to deduce that the above sum is dominated by an absolutely convergent geometric series.

When $f = ch_B$, $m = 1$. The sum may be calculated explicitly by breaking it up into even and odd terms, thus concluding the proof.

For χ such that $|\chi(a_\alpha)| < 1$, the functional Λ induces a functional λ on $I(\chi)$ such that

$$\lambda(R(p)f) = \chi^{-1} \delta^{1/2}(p) \lambda(f).$$

By Frobenius reciprocity, it corresponds to a G -morphism from $I(\chi)$ to $I(w\chi)$. This must be a scalar multiple of T_w , and since for $f \in C_c^\infty(PwP)$

$$\Lambda(f) = T_w(f)(1)$$

it corresponds exactly to T_w . Therefore when $|\chi(a_\alpha)| < 1$, and by analytic continuation for all regular χ ,

$$T_w(\phi_1)(1) = c_\alpha(\chi) - 1 \quad \text{and} \quad T_w(\phi_K)(1) = c_\alpha(\chi).$$

Step (2). Let G be arbitrary, but $w = w_\alpha$, $\alpha \in \Delta$, again. In this case, each ϕ_w with $w \neq 1$, w_α lies in the complement of $P \cup Pw_\alpha P$

$$T_{w_\alpha}(\phi_w)(1) = \int_{w_\alpha N w_\alpha^{-1} \cap N = N} \phi_w(w_\alpha n) dn = 0$$

and $T_{w_\alpha}(\phi_1)(1)$ and $T_{w_\alpha}(\phi_{w_\alpha})(1)$ may be calculated exactly as in Step (1). Since $\phi_K = \sum \phi_w$, the theorem is proven in this case.

Step (3). Proceed by induction on the length of w . Let $\Psi_w = \{\alpha > 0 \mid w\alpha < 0\}$. Then if $\ell(w_1 w_2) = \ell(w_1) + \ell(w_2)$ (a) $\Psi_{w_1 w_2} = w_2^{-1} \Psi_{w_1} \cup \Psi_{w_2}$ and (b) $T_{w_1 w_2} = T_{w_1} T_{w_2}$, and applying these will conclude the proof.

3.3. REMARK: When G is split, each $q_\alpha = q$ and each $q_{\alpha/2} = 1$. In this case,

$$c_\alpha(\chi) = \frac{1 - q^{-1}\chi(a_\alpha)}{1 - \chi(a_\alpha)}.$$

I won't use it in this paper, but it will be useful elsewhere to have this partial generalization:

3.4. THEOREM: *If $\alpha \in \Delta$ and $\ell(w_\alpha w) > \ell(w)$, then*

$$\begin{aligned} T_{w_\alpha}(\phi_w) &= (c_\alpha(\chi) - 1)\phi_w + q_\alpha^{-1} q_{\alpha/2}^{-1} \phi_{w_\alpha w} \\ T_{w_\alpha}(\phi_{w_\alpha w}) &= \phi_w + (c_\alpha(\chi) - q_\alpha^{-1} q_{\alpha/2}^{-1})\phi_{w_\alpha w}. \end{aligned}$$

PROOF: One has

$$\begin{aligned} T_{w_\alpha}(\phi_1)(w_\alpha) &= [Bw_\alpha B : B]^{-1} R(ch(Bw_\alpha B)) T_{w_\alpha}(\phi_1)(1) \\ &= q_\alpha^{-1} q_{\alpha/2}^{-1} T_{w_\alpha}(\phi_{w_\alpha})(1) \\ &= q_\alpha^{-1} q_{\alpha/2}^{-1}. \end{aligned}$$

Since in the rank one case $T_{w_\alpha}(\phi_K) = c_\alpha(\chi)\phi_K$, one also has

$$\begin{aligned} T_{w_\alpha}(\phi_{w_\alpha})(w_\alpha) &= c_\alpha(\chi) - q_\alpha^{-1} q_{\alpha/2}^{-1} \\ T_{w_\alpha}(\phi_{w_\alpha})(1) &= 0 \quad \text{for } w \neq 1, w_\alpha. \end{aligned}$$

Therefore, since T_{w_α} takes any ϕ_w into a linear combination of ϕ_w 's:

$$\begin{aligned} T_{w_\alpha}(\phi_1) &= (c_\alpha(\chi) - 1)\phi_1 + q_\alpha^{-1} q_{\alpha/2}^{-1} \phi_{w_\alpha} \\ T_{w_\alpha}(\phi_{w_\alpha}) &= \phi_1 + (c_\alpha(\chi) - q_\alpha^{-1} q_{\alpha/2}^{-1})\phi_{w_\alpha}. \end{aligned}$$

The theorem follows from this because $R(ch(BwB))\phi_1 = \phi_w$ and $R(ch(BwB))\phi_{w_\alpha} = \phi_{w_\alpha w}$.

This result tells the effect of T_{w_α} on $I(\chi)^B$, but to find a reasonable way to describe the effect of every T_w on $I(\chi)^B$ seems rather difficult.

As a consequence of Theorem 3.1 one has:

3.5. PROPOSITION: (a) *The operator T_w is an isomorphism if and only if $c_{w^{-1}(w\chi)}c_w(\chi) \neq 0$.*

(b) *$\text{Ind}(\chi)$ is irreducible if and only if $c_{w_\ell}(w_\ell\chi)c_{w_\ell}(\chi) \neq 0$.*

PROOF: The operator $T_{w^{-1} \circ T_w}$ is a scalar multiple of the identity on $I(\chi)$. This scalar must be $c_{w^{-1}(w\chi)}c_w(\chi)$ by Theorem 3.1. If it is not 0, then T_w has an inverse. If it is 0, then either $T_w(\phi_K)$ or $T_{w^{-1}}(\phi_K) = 0$. If the first, T_w clearly has no inverse. If the second, then the image of T_w cannot be all of $\text{Ind}(w\chi)$, and again has no inverse.

For (b), apply (a) and [7] 6.4.2.

3.6. PROPOSITION: *Assume that $q_{\alpha/2} \geq 1$ for all $\alpha > 0$. If $|\chi(a_\alpha)| < 1$ for all $\alpha > 0$, then ϕ_K generates $I(\chi)$.*

As I have mentioned earlier, the assumption $q_{\alpha/2} \geq 1$ amounts to restricting the initial choice of the special point x_0 – or, in other words, the subgroup K . When G is simply connected and of rank one, for example, and $q_{\alpha/2} \neq 1$ then the Proposition is true for one choice of K but not the other.

PROOF: Let U be the quotient of $I(\chi)$ by the G -space generated by ϕ_K . If $U \neq 0$, it will have an irreducible G -quotient (since it is finitely generated by Proposition 2.7). According to [7] 6.3.9 there will exist a G -embedding of this irreducible quotient into some $I(w\chi)$, and the composite map from $I(\chi)$ to $I(w\chi)$ must be a non-zero multiple of T_w . Since $U^K = 0$, $T_w(\phi_K) = 0$. Therefore $c_w(\chi) = 0$, and for some $\alpha > 0$ either $\chi(a_\alpha) = q_\alpha q_{1/2}$ or $\chi(a_\alpha) = -q_{1/2}$, contradicting the assumption.

This is the p-adic analogue of a well known result of Helgason on real groups.

I want now to introduce a new basis of $I(\chi)^B$ (still under the assumption that χ is regular). Recall from Proposition 2.3 that $I(\chi)^B \cong I(\chi)_N$, and again from §6.4 of [7] that $I(\chi)$ is isomorphic to the direct sum $\bigoplus (w\chi)\delta^{1/2}$. Explicitly, the maps

$$\Lambda_w : \phi \rightarrow T_w(\phi)(1)$$

form a basis of eigenfunctions of the dual of $I(\chi)_N$ with respect to the action of U . Let $\{f_w\} = \{f_{w,\chi}\}$ be the basis of $I(\chi)^B$ dual to this – thus

$$\Lambda_w(f_x) = \begin{cases} 0 & (x \neq w) \\ 1 & (x = w) \end{cases}$$

It is an unsolved problem and, as far as I can see, a difficult one to express the bases $\{\phi_w\}$ and $\{f_w\}$ in terms of one another. This is directly related to the problem I mentioned at the end of the proof of Theorem 3.4. The only fact which is simple is:

3.7. PROPOSITION: *One has $f_{w_\ell} = \phi_{w_\ell}$*

PROOF: For $w \neq w_\ell$,

$$T_w(\phi_{w_\ell})(1) = \int_{wNw^{-1} \cap N \setminus N} \phi_{w_\ell}(w^{-1}n) \, dn = 0$$

because $\text{supp}(\phi_{w_\ell}) \subseteq Pw_\ell P$, while

$$\begin{aligned} T_{w_\ell}(\phi_{w_\ell})(1) &= \int_N \phi_{w_\ell}(w_\ell n) \, dn \\ &= \int_{N_0} \, dn = 1. \end{aligned}$$

Also, by the definition of the $\{f_w\}$ and Theorem 3.1:

3.8. LEMMA: *One has*

$$\phi_K = \sum c_w(\chi) f_w.$$

It follows immediately from the definition of the $\{f_w\}$ and Proposition 2.5 that:

3.9. LEMMA: *One has $\pi(ch_{BmB})f_w = \text{meas}(BmB)(w\chi)\delta^{1/2}(m)f_w$ for all $m \in M^-$.*

4. The spherical function

As I have mentioned earlier, the contragredient of $I(\chi)$ is $I(\chi^{-1})$. Consider the matrix coefficient

$$\Gamma_\chi(g) = \langle R(g)\phi_{K,\chi}, \phi_{K,\chi^{-1}} \rangle.$$

According to [7] 3.1.3 this is also equal to

$$\int_K \phi_{K,\chi}(gk)\phi_{K,\chi^{-1}}(k) dk = \int_K \phi_{K,\chi}(gk) dk$$

where $\text{meas } K = 1$. The function Γ_χ is called the zonal spherical function corresponding to χ . It satisfies

- (1) $\Gamma_\chi(1) = 1$;
- (2) $\Gamma_\chi(k_1 g k_2) = \Gamma_\chi(g)$ for all $k_1, k_2 \in K$ and $g \in G$.

4.1. PROPOSITION: For any $w \in W$, $\Gamma_{w\chi} = \Gamma_\chi$.

PROOF: The matrix coefficient Γ_χ is the only matrix coefficient of $I(\chi)$ satisfying (1) and (2). As such, it is determined by the isomorphism class of $I(\chi)$. But since by Proposition 3.5 the representations $I(\chi)$ and $I(w\chi)$ are generically isomorphic, $\Gamma_\chi = \Gamma_{w\chi}$ generically as well; since Γ_χ clearly depends holomorphically on χ , $\Gamma_\chi = \Gamma_{w\chi}$ for all χ .

Define

$$\begin{aligned} \gamma(\chi) &= c_{w_\ell}(\chi) \\ &= \prod_{\alpha > 0} \frac{(1 - q_{\alpha/2}^{-1/2} q_\alpha^{-1} \chi(a_\alpha)^{-1})(1 + q_{\alpha/2}^{-1/2} \chi(a_\alpha)^{-1})}{1 - \chi(a_\alpha)^{-2}} \end{aligned}$$

Note that because of the Cartan decomposition, Γ_χ is determined by its restriction to M^- .

4.2. THEOREM (Macdonald): If χ is regular then for all $m \in M^-$

$$\Gamma_\chi(m) = Q^{-1} \sum \gamma(w\chi) ((w\chi)\delta^{1/2})(m) \quad (w \in W)$$

where

$$Q = \sum q(w)^{-1} \quad (w \in W).$$

PROOF: One has

$$\phi_K = \sum c_w(\chi) f_w,$$

therefore

$$\begin{aligned}\Gamma_\chi(m) &= \mathcal{P}_K(R(m)\phi_K)(1) \\ &= \Sigma c_w(\chi)\mathcal{P}_K(R(m)f_w)(1) \\ &= \Sigma c_w(\chi)\mathcal{P}_K(\mathcal{P}_B R(m)f_w)(1)\end{aligned}$$

(since $B \subseteq K$)

$$= \Sigma c_w(\chi)(w\chi)\delta^{1/2}(m)\mathcal{P}_K f_w(1)$$

(by Proposition 3.9).

By Proposition 3.7,

$$\begin{aligned}\mathcal{P}_K f_{w_\ell} &= \mathcal{P}_K \phi_{w_\ell} = \text{meas}(Bw_\ell B)\phi_K \\ &= Q^{-1}\phi_K\end{aligned}$$

(by (1.9) and the remarks preceding it). Therefore the term in the sum above corresponding to w_ℓ is $Q^{-1}c_{w_\ell}(w_\ell\chi)$. By the W -invariance of Γ_χ (Proposition 4.1) and the linear independence of the χ 's ([10] 4.5.7) this implies the theorem.

4.3. REMARK: The general theory of the asymptotic behavior of matrix coefficients (§4 in [7]) asserts the existence of $\epsilon > 0$ such that ϕ_K is a linear combination of the characters $(w\chi)\delta^{1/2}$ on $A^-(\epsilon)$. Macdonald's formula makes this explicit.

Appendix

Let Σ be a root system, Σ^+ a choice of positive roots, and (W, S) the corresponding Coxeter group. For $x, y \in W$, define $x < y$ to mean that y has a reduced decomposition $y = s_1 \cdots s_n$, where s_i is the elementary reflection associated to the simple root α_i , and $x = s_{i_1} \cdots s_{i_m}$ with $1 \leq i_1 < \cdots < i_m \leq n$. According to Lemma 3.7 of [3] (an easy application of the exchange condition of [5] Chapter IV, §1.5) one may take m to be the length of x in W . If $x < y$, then $\ell(x) \leq \ell(y)$, and $\ell(x) = \ell(y)$ if and only if $x = y$.

Let w_ℓ be the longest element in W . The following is, I believe, essentially due to Steinberg ([11] Exercise (a) on p. 128).

A.1. PROPOSITION: *Let $x, y \in W$ be given. The following are equivalent:*

- (a) $x < y$;
- (b) $x^{-1} < y^{-1}$;
- (c) One has $y = xw_1 \cdots w_r$, where w_i is the reflection associated to the root $\theta_i > 0$, and $xw_1 \cdots w_{i-1}(\theta_i) > 0$;
- (d) $w_\ell x > w_\ell y$.

PROOF: (a) \Leftrightarrow (b) is immediate.

For (c) \Rightarrow (a): Suppose that y has the reduced decomposition $y = s_1 \cdots s_n$, and assume at first that $y = xw$, where w is the reflection corresponding to the root $\theta > 0$, and $x(\theta) > 0$. Then $y(\theta) = x(-\theta) < 0$, so that according to [5] Cor. 2, p. 158, there exists i such that $\theta = s_n \cdots s_{i+1}(\alpha_i)$. Then $w = (s_n \cdots s_{i+1})s_i(s_n \cdots s_{i+1})^{-1}$ and $x = s_1 \cdots s_{i-1}s_{i+1} \cdots s_n$, so that indeed $x < y$.

In the general case, let $y = xw_1 \cdots w_r$ as in (c), and let $y_i = xw_1 \cdots w_{i-1}$ for each i . By what I have just shown, $y = y_r > y_{r-1} > \cdots > x$, and since $<$ is clearly transitive, $x < y$.

(a) \Rightarrow (c): Proceed by induction on the length of x . If $\ell(x) = 0$, then $x = 1$ and $y = s_1 \cdots s_n$, where by [5] Cor. 2, p. 158, one has $s_1 \cdots s_{i-1}(\alpha_i) > 0$.

In general, say $x = s_{i_1} \cdots s_{i_m}$ is a reduced decomposition of x . Let $x' = s_{i_2} \cdots s_{i_m}$, $y' = s_{i_1+1} \cdots s_n$. Then $\ell(x') < \ell(x)$ and $x' < y'$, so that by the induction hypothesis $y' = x'w'_1 \cdots w'_r$ as in (c), say w'_i corresponding to θ'_i . One now has

$$\begin{aligned} y &= s_1 \cdots s_{i_1} y' \\ &= s_1 \cdots s_{i_1} x' w'_1 \cdots w'_r \\ &= s_1 \cdots s_{i_1-1} x w'_1 \cdots w'_r \end{aligned}$$

Let $k = i_1 - 1$ for convenience. Then

$$\begin{aligned} y &= s_1 \cdots s_k x \\ &= x \cdot (x^{-1} s_k x) ((s_k x)^{-1} s_{k-1} (s_k x)) \cdots ((s_2 \cdots s_k x)^{-1} s_1 (s_2 \cdots s_k x)). \end{aligned}$$

Let θ_j be the root $(s_{j+1} \cdots s_k x)^{-1}(\alpha_j)$, w_j correspond to θ_j . One has

$$y = xw_k w_{k-1} \cdots w_1$$

and further (1) $\theta_j = (x^{-1} s_k \cdots s_{j+1})(\alpha_j) > 0$ according to [5] Cor. 2, p. 158, since by assumption on the original y one has $\ell(s_j \cdots s_k x) > \ell(s_{j+1} \cdots s_k x)$; (2) $xw_k \cdots w_{j+1}(\theta_j) = s_{j+1} \cdots s_k x(\theta_j) = \alpha_j > 0$.

(c) \Leftrightarrow (d): One has $y = xw_1 \cdots w_r$ as in (c) $\Leftrightarrow x < y \Leftrightarrow x^{-1} < y^{-1} \Leftrightarrow y^{-1} = x^{-1}w'_1 \cdots w'_s$ as in (c) $\Leftrightarrow y = w'_s \cdots w'_1 x \Leftrightarrow w_\ell y = w_\ell w'_s w_\ell^{-1} \cdots w_\ell x \Leftrightarrow (w_\ell y)^{-1} = (w_\ell x)^{-1} (w_\ell w'_1 w_\ell^{-1}) \cdots (w_\ell w'_s w_\ell^{-1})$. Note that $w_\ell w'_i w_\ell^{-1}$ is the reflection associated to $\bar{\theta}'_i = w_\ell(-\theta'_i)$.

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